

Project Name/No.: **Advanced Meter Infrastructure (AMI) FY 25  
Meter Installation / 21897**

Bid Opening: **7/16/2025 1:00 PM**

Location: **Manchester-By-The-Sea, MA**

ENG/PM: **Brittney Tabicas / Kevin Garvey**

Engineer's Estimate: **\$351,815**

Issuing Office:

**Burlington Office  
78 Blanchard Road, Ste 404  
Burlington, MA 01803**

|                                              |                                                                            |      |        | BIDDER'S NAME        |               |               |              |                         |               |
|----------------------------------------------|----------------------------------------------------------------------------|------|--------|----------------------|---------------|---------------|--------------|-------------------------|---------------|
| BID QUANTITIES                               |                                                                            |      |        | Hydro Utilities, LLC |               | Utilities One |              | Mass Installation, Inc. |               |
|                                              | Item                                                                       | Qty. | UNIT   | UNIT AMT             | BID           | UNIT AMT      | BID          | UNIT AMT                | BID           |
| BASE BID                                     |                                                                            |      |        |                      |               |               |              |                         |               |
| 1.1                                          | Install Water Meters & Meter Interface Units (MIU) sized 5/8"              | 844  | EA     | \$ 118.00            | \$ 99,592.00  | \$ 91.46      | \$ 77,192.24 | \$ 145.00               | \$ 122,380.00 |
| 1.2                                          | Install Water Meters & Meter Interface Units (MIU) sized 3/4"              | 408  | EA     | \$ 118.00            | \$ 48,144.00  | \$ 91.46      | \$ 37,315.68 | \$ 145.00               | \$ 59,160.00  |
| 1.3                                          | Install Water Meters & Meter Interface Units (MIU) sized 1"                | 312  | EA     | \$ 118.00            | \$ 36,816.00  | \$ 98.50      | \$ 30,732.00 | \$ 145.00               | \$ 45,240.00  |
| 1.4                                          | Install Water Meters & Meter Interface Units (MIU) sized 1.5"              | 32   | EA     | \$ 275.00            | \$ 8,800.00   | \$ 211.07     | \$ 6,754.24  | \$ 315.00               | \$ 10,080.00  |
| 1.5                                          | Install Water Meters & Meter Interface Units (MIU) sized 2"                | 21   | EA     | \$ 275.00            | \$ 5,775.00   | \$ 422.14     | \$ 8,864.94  | \$ 315.00               | \$ 6,615.00   |
| 1.6                                          | Install Secondary Water Meters & Meter Interface Units (MIU) Sized 3/4"-1" | 323  | EA     | \$ 96.00             | \$ 31,008.00  | \$ 98.50      | \$ 31,815.50 | \$ 110.00               | \$ 35,530.00  |
| 1.7                                          | Install Secondary Water Meters & Meter Interface Units (MIU) Sized 1.5"-2" | 10   | EA     | \$ 220.00            | \$ 2,200.00   | \$ 422.14     | \$ 4,221.40  | \$ 315.00               | \$ 3,150.00   |
| 2                                            | Non-Standard Work                                                          | 100  | HOURLY | \$ 180.00            | \$ 18,000.00  | \$ 154.78     | \$ 15,478.00 | \$ 195.00               | \$ 19,500.00  |
| 3                                            | Furnish and Install Service Pipe                                           | 300  | LF     | \$ 35.00             | \$ 10,500.00  | \$ 65.74      | \$ 19,722.00 | \$ 25.00                | \$ 7,500.00   |
| 4                                            | Furnish and Install 5/8" Ball Valves                                       | 130  | EA     | \$ 50.00             | \$ 6,500.00   | \$ 214.60     | \$ 27,898.00 | \$ 55.00                | \$ 7,150.00   |
| 5                                            | Furnish and Install 3/4" Ball Valves                                       | 60   | EA     | \$ 105.00            | \$ 6,300.00   | \$ 265.67     | \$ 15,940.20 | \$ 75.00                | \$ 4,500.00   |
| 6                                            | Furnish and Install 1" Ball Valves                                         | 50   | EA     | \$ 145.00            | \$ 7,250.00   | \$ 331.65     | \$ 16,582.50 | \$ 100.00               | \$ 5,000.00   |
| 7                                            | Furnish and Install 1.5" Ball Valves                                       | 10   | EA     | \$ 325.00            | \$ 3,250.00   | \$ 645.64     | \$ 6,456.40  | \$ 155.00               | \$ 1,550.00   |
| 8                                            | Furnish and Install 2" Ball Valves                                         | 10   | EA     | \$ 475.00            | \$ 4,750.00   | \$ 906.45     | \$ 9,064.50  | \$ 285.00               | \$ 2,850.00   |
| 9                                            | Couplings and Connectors                                                   | 200  | EA     | \$ 25.00             | \$ 5,000.00   | \$ 248.38     | \$ 49,676.00 | \$ 25.00                | \$ 5,000.00   |
| 10                                           | Meter Pit Installations                                                    | 100  | EA     | \$ 170.00            | \$ 17,000.00  | \$ 119.61     | \$ 11,961.00 | \$ 290.00               | \$ 29,000.00  |
| 10.1                                         | Furnish and Install New Meter Pits for 5/8"-2" Meters and                  | 4    | EA     | \$ 2,500.00          | \$ 10,000.00  | \$ 1,508.96   | \$ 6,035.84  | \$ 4,500.00             | \$ 18,000.00  |
| 11                                           | Electrical Work                                                            | 1    | ALLOW  | \$ 10,000.00         | \$ 10,000.00  | \$ 10,000.00  | \$ 10,000.00 | \$10,000.00             | \$ 10,000.00  |
| TOTAL BASE BID AMOUNT ITEMS (1.1 THROUGH 11) |                                                                            |      |        |                      | \$ 330,885.00 |               | \$385,710.44 |                         | \$392,205.00  |

\*Utilities One had multiple Bid items with calculation errors highlighted in red. Each of the final bid values noted were off by cents.